

MARKET SHARE INCREASE IN RUSSIA

IMELCO

PRESS RELEASE

BRUSSELS, FEBRUARY 15TH



The new year starts already with pleasant news, especially for IMELCO's Russian member RAEC. We are happy to announce that effective as of January 1st 2018, RAEC has welcomed in total **5 new members** into their consortium of Russian independent wholesalers.

The group is now represented by **17 associated wholesalers** at **212 Points of Sale** in the Russian electrical distribution industry.

We congratulate RAEC to this favorable achievement and the positive developments that will surely come with it.

Please forward this information to everyone it may concern.

IMELCO HQ



VAYAK

Yearly turnover: ~€8.7 million* (RUB 606 million)

Main office: Kurgan

POS: 12



AVENTA

Yearly turnover: ~€13.7 million* (RUB 950 million)

Main office: Bryansk

POS: 6



MAKSIMA

Yearly turnover: ~€12.3 million* (RUB 855 million)

Main office: Penza

POS: 1



KRASNODARELECTRO

Yearly turnover: ~€20.85 million* (RUB 1.45 billion)

Main office: Krasnodar

POS: 2



FORUM ELECTRO GROUP OF COMPANIES

Yearly turnover: ~€62 million* (RUB 4.3 billion)

Main office: Moscow

POS: 10

*According to the exchange rate of the Central Bank of the Russian Federation published on January 31, 2018.